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IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF NEBRASKA

In re:		Case No. 10-82436
PROFESSIONAL VETER: PRODUCTS, LTD, A NEE CORPORATION,) Chapter 11)
	Debtor,	,)
In re:) Case No. 10-82437
EXACT LOGISTICS, LLC,) CHAPTER 11
	Debtor,)
In re:		Case No. 10-82438
PROCONN, LLC,) CHAPTER 11
	Debtor,)))
	AFFIDAVIT	OF ALEX G. SMITH
STATE OF California)	
COUNTY OF San Diego) ss.)	

- I, Alex G. Smith, being first duly sworn do hereby state as follows:
- 1. I am a Management Consultant and Employee of BGA Management, LLC d/b/a Alliance Management ("Alliance"), and have held this position since May 2003. I have personal knowledge of the facts set forth herein.
- 2. I hold an M.B.A. with honors from the University of Chicago Graduate School of Business, and I am an active member of the Colorado Chapter of the Turnaround Management Association. I have over 7 years experience in working to assist financially troubled companies.

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- 3. I have been a consultant for a wide variety of businesses and performed interim CEO and CFO functions for small and middle market companies, and assisted large corporations with a variety of step out/break out business ventures. In these roles I have helped these companies to establish capital structures, and assisted with financial analysis and restructuring as necessary.
- 4. Alliance was retained by the Debtors on or about April 7, 2010, and since that time I have been actively involved in reviewing the Debtors' books, records and financial condition, including monitoring of its collections and outstanding debt. I'm currently assisting the Debtor in the sale of its assets, developing and reviewing weekly cash flow forecasts and recovery analysis and assisting in the day to day management of its operations.
- 5. I have reviewed the Debtors' financial statements and based upon that review state that as of end of day August 19, 2010, the Debtors owned inventory valued at \$12,561,066, accounts receivable of \$17,168,188, and Debtors real property and improvements with an estimated book value of \$7,000,000. These assets are pledged as collateral to Wells Fargo under the Credit Facility giving it collateral with a total value of \$36,729,254. As of end of day August 19, 2010 Wells Fargo was owed \$8,368,596 under the Credit Facility. In addition, I am aware that Bayer Corporation ("Bayer") and Multimin USA, Inc. ("Multimin") have asserted claims related to consignment agreements with the Debtors. Based on my review of the Debtors' financial records as of the Petition Date, Bayer was owed approximately \$200,601.35 and Multimin approximately \$39,263. Wells Fargo, Bayer and Multimin are also sometimes referred to herein as the "Secured Creditors".
- 6. The Debtor with the assistance of Alliance has prepared a ten (10) week budget ("Budget") for the Debtors to allow the Debtors time to liquidate a major portion of their assets for

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their highest and best value as well as provide the opportunity through AHI's proposal to obtain substitute employment for their employees and to complete the liquidation of their other assets.

7. Under the Debtors' Budget which was prepared by the Debtor with the assistance of Alliance, the Debtors estimate they will need cash of \$7,654,874 during the ten (10) week period which is the estimated time it will take Debtors to consummate a sale and work to liquidate their other assets. Debtors also estimate it will collect \$29,766,691 through new sales, the collection of receivables and the sale of assets during this period, resulting in net cash proceeds of \$22,111,817 prior to the payment of secured debt. Even after deduction of these net cash disbursements, the Secured Creditors enjoy a substantial equity cushion of at least \$14,130,042 to adequately protect their interests, and there is possibility of a potential dividend to unsecured creditors.

FURTHER AFFIANT SAYETH NAUGHT.

Alex G. Smith

SUBSCRIBED and swom to before me this 20 day of

any primes, 2011

COMM. #1884256 B. Nolary Public - California & San Diago Caurly

My Count, Expires Mar. 27, 2014

CERTIFICATE OF SERVICE

I hereby certify that on August 20, 2010, I caused filing of the foregoing with the Clerk of the Bankruptcy Court using the CM/ECF system, and further certify that on the same date I mailed by Federal Express Overnight delivery, this document to each of the individuals listed below:

Wells Fargo, National Association C/O Christopher J. Fisher Laurence M. Frazen Trevor A. Jenkins Bryan Cave LLP 1200 Main Street, Suite 3500 Kansas City, MO 64105 Nebraska Department of Revenue Attn: Bankruptcy Unit 301 Centennial Mall South Lincoln, NE 68509-4818

Internal Revenue Service Fresno, CA 93888-0002 United States Trustee's Office 111 South 18th Plaza Suite 1148 Omaha, NE 68102

Agri Laboratories Ltd 20927 State Route K St Joseph, MO 64505-3570 Bayer Healthcare LLC 12809 Shawnee Mission Pkwy Shawnee KS 66216-1846

Bimeda Animal Health Inc Attn: Marianne Anderson One Tower Lane Suite 2250 Oakbrook Terrace, IL 60181 Boehringer Ingelheim Vetmedica 2621 N Belt Highway St. Joseph, MO 64506-2002

Idexx Distribution Corporation One IDEXX Drive Westbrook, ME 04092 Intervet, Inc. / Schering Plough 556 Morris Ave Summit, NJ 07901-1330

Jorgensen Laboratories Inc Attn: Cindy Alexander 1450 N Van Buren Ave Loveland, CO 80538 Kendall/Covidien 15 Hampshire St Mansfield, MA 02048

Central Life Sciences / Vet Product Laboratories 1501 E. Woodfield Rd Suite 200W Schaumburg, IL 60173 Lionel Reilly 20620 Corral Road Elkhorn, NE 68022

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Merial Limited 115 Trans Tech Drive Athens, GA 30601

Norbrook Labs 9733 Loiret Blvd Lenexa, KS 66219

Nutra-Blend LLC 3200 2nd Street Neosho, MO 64850-7738

Ceva Animal Health, Inc. 465 Sovereign Ct. St. Louis, MO 63011

Virbac Corp 3200 Meacham Boulevard Fort Worth, TX 76137-4611

Fulton Bank 30 South George York, PA 17401

First National Bank of Omaha 1620 Dodge Street Omaha, NE 68103

Multimin USA, Inc. 2809 East Harmony Road, Suite 190 Fort Collins, CO 80528

Metropolitan Utility District 1723 Harney Street Omaha, NE 68102

Omaha Public Power District 444 South 16th Street Omaha, NE 68102-2247

Met Ed 76 South Main Street A-RPC Neogen Corporation Attn: Greg Hardin 25154 Network Place Chicago, IL 60673

Novartis Animal Health US Inc 10401 Highway 6 Lincoln, NE 68517

Pfizer, Inc. 812 Springdale Drive Exton, PA 19341

Top Rx Inc 2950 Brother Boulevard Memphis, TN 38133-3968

West-Ward Pharmaceutical Corp 3030 Lyndon B Johnson Freeway Dallas, TX 75234-7781

Wells Fargo Bank 109 South 7th Street Minneapolis, MN 55402

JP Morgan Chase Bank N.A. 270 Park Avenue New York, NY 10017

Black Hills Energy 1815 Capitol Avenue Omaha, NE 68102-4905

Columbia Gas of Pennsylvania 501 Technology Drive Canonsburg, PA 45274-2510

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Sprint

KSOPHT0101-Z4300

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Verizon

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KeyOn SpeedNet LLC 11742 Stonegate Circle

Omaha, NE 68164

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Verizon

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Elgin, Il 60123

LightYear

1901 Eastpoint Parkway

Louisville, KY 40223

/s/ Robert J. Bothe

Robert J. Bothe